Inventory Roundtable
RMNSUG Meeting Minutes 7/22/2015

Membership News
over 225 members!

Upcoming Meeting Topics
- **September** - South - custom records & fields
- **November -** Budgets - north
- **January** - South - reporting and searches
- **March -** North - CRM Overview

Feature Presentation – Inventory Roundtable

- Standard inventory processing tips - Sales
    - General ledger impact of transactions are driven from the income and COGS accounts from the item record. this is not not at the transaction level
    - when a standalone invoice is created, all of the GL impact occurs at the invoice level because there is no order or fulfillment record.
    - the invoice and receipt act as the fulfllment
    - the Invoice is the transaction impacting the General Ledger, rather than having it generate journal entries as a subledger system.

- **Procurement**
    - Receipt transactions increment quantity on hand and credits the accrued purchases accounts input into inventory received not billed
    - Vendor bill - has no inventory impact other than a debit to inventory received not billed and credit accounts payable. this is because we've already recorded the inventory debit when the receipt record is generated
    - configure a variance account in the item record to use a variance account for inventory received not billed.

        there are fields on the order to display items that have been fulfilled, received, and billed
        there is also a dashboard reminder for orders pending receipt or pending bill

Customer returns
- return authorization has no accounting impact
- return receipt debits inventory and credits inventory returned not-credited
- then the credit memo / or cash refund debits inventory received not billed and credits cash or the AR account
- on the credit there's a checkbox to return the product to stock. and there is a global setting to identify the GL account.

2015.1

- matrix assemblies
- non-invnetory items on costed BOM inquiry
- export/print costed BOM inquiry
- Grid Purchase order entry. unfortunately this is still buggy

2015.2
- Group average cost - location specific costing tracked seperately

Open Forum notes
- if a separate vendor assembles
  - treat inventory as if it is in house
  - use a separate location to reflect the assembly outside
  - enable assemblies and work orders to assemble the item to show what was removed to create the finished good received from the assembly vendor
  - or use javascript to generate inventory adjustments by putting the cost of the kit into another inventory item
  - decrement components and add the cost into the finished good

  - build in the assembly location and then transfer back to the sales locations.
  - enter a bill for the assembly location

  - Transfer orders are a more formal inventory transfer process to show the fulfillment and receipt of the product. Good if you need to track landed costs
  - or a standard inventory transfer

  - new subsidiary and want a simpler way to do an intercompany transfer.
    - you're able to do an intercompany inventory transfer which simply moves inventory with no other controls.

  - if you are charged for the build service of your assemblies separately, you can use a non-inventory or service item to avoid the auto-generated Purchase order for receipt.

Forecasting
- demand planning module has some forecasting methods that may be a step down from valogix or cologix but still has some item specific forecasting

landed cost - to include the shipping cost in the value of inventory. you may not know the shipping cost until you are charged later
- how to capture inbound freight. inbound freight bill tied to an item receipt
- to track journal entries to cost of goods sold upon receipt
- if the freight bill comes in after the accounting period for the receipt has been closed it then has to be-reopened won't be able to enter inventory adjustments in a closed period.
- you
- Standard costing to use a fixed cost in the item value and track the COGS changes in the standard cost variance accounts

ship physical items & license keys

- Generate license keys & send it off in an email

use the Reallocate items to orders to prioritize what is processed first.

issues when needing to ship goods that you still own and need to track it
maybe use custom records to imply shipping?

Tips & Tricks with Cory Anderson
1. inventory items can get stuck in an item fulfillment if the sales order gets closed. Inventory may be stuck in a Bin on the fulfillment

happens when picking and packing an order and the customer calls to cancel an order. a sales rep might go back in and close the order.

created a search on inventory items when bin on hand count > bin on hand available and warehouse committed is less than 1

2. inventory not sold over 30 / 60 / 90 days
   a. date last fulfilled custom field on an item record that populates with today's date whenever an item gets fulfilled.
   b. create a saved search to remove any items that haven't been fulfilled today
   c. workflow to update the date last fulfilled
      i. based on saved search scheduled
      ii. every 30 minutes sets the field date last fulfilled with today's date
   d. then create saved searches for 90 days, 120 etc.
      i. show results for items that were last fulfilled is not within X number of days ago. and date created is not within x number of days ago